Commerce H.B. 2199

#### PROPOSED

# HOUSE OF REPRESENTATIVES AMENDMENTS TO H.B. 2199 (Reference to printed bill)

1 Page 1, between lines 1 and 2, insert:

2 "Section 1. Section 4-203.02, Arizona Revised Statutes, is amended
3 to read:

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### 4-203.02. <u>Special event license; rules</u>

5 A. The director may issue THE FOLLOWING on a temporary basis, 6 SUBJECT TO THE APPROVAL OF THE BOARD OF SUPERVISORS FOR EVENTS TO BE HELD 7 IN AN UNINCORPORATED AREA OF THE COUNTY, THE GOVERNING BODY OF A CITY OR 8 TOWN FOR EVENTS TO BE HELD IN THE CITY OR TOWN OR THE PRESIDENT OF A 9 UNIVERSITY UNDER THE JURISDICTION OF THE ARIZONA BOARD OF REGENTS FOR 10 EVENTS TO BE HELD ON THE UNIVERSITY'S PROPERTY:

1. A daily on-sale special event license authorizing the sale of 12 spirituous liquor for consumption on the premises where sold. The fee for 13 the license is \$25 per day. The director shall transfer the monies 14 collected to the department of health services for the purposes prescribed 15 in title 36, chapter 18, article 2.

A daily off-sale special event license authorizing a charitable
 auction for the sale of spirituous liquor for consumption off premises.

B. Before the director may issue a temporary special event license, a special event that is to occur at an otherwise unlicensed location or by a licensee at a location that is not fully within the licensee's existing licensed premises must be approved by the board of supervisors of a county, or the board's designee, if the event is to be held in an unincorporated area or by the governing body of the city or town, or the governing body's designee, if the event is to be held in a city or town. A denial by the county, city or town must be forwarded to the director within sixty days after the submission of an application to the county, city or town, unless the applicant has requested more time for consideration of the application.

5 C. The approval process prescribed in this section does not apply to 6 physical locations that are fully within premises that are licensed 7 pursuant to this title.

8 D. A physical location, other than a physical location that is 9 owned, operated, leased, managed or controlled by the United States, this 10 state or a city, town or county of this state, that is not licensed 11 pursuant to this title may not be issued more than a total of thirty days 12 of special event licenses during the same calendar year. All applications for a special event license issued pursuant to this section must be 13 14 submitted to the department at least ten days before the scheduled event. 15 The director may waive the ten-day requirement for good cause shown.

E. The director may issue the special event license only to a 16 government entity or a political party or campaign committee supporting a 17 candidate for public office or a ballot measure, or a nonprofit entity that 18 is organized as a nonprofit entity in this state or pursuant to the laws of 19 20 another state and that is a nonprofit entity under section 501(c) of the 21 internal revenue code of the United States. The nonprofit entity shall 22 demonstrate that it is in good standing in this state. An applicant for a special event license may contract with a special event contractor for 23 assistance in selling and serving spirituous liquor at the special event. 24 25 The special event contractor shall be listed on the application form. The 26 director shall require a special event contractor to provide the 27 controlling persons' identification and background information deemed 28 necessary to identify the special event contractor and to demonstrate proof of the contractor's authority to conduct business in this state, including 29 30 providing copies of any required state or local business licenses or 31 permits. The department shall maintain a list of special event contractors

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1 that have been employed by special event licensees during the past year and that are not otherwise in penalty status pursuant to subsection I of this 2 section. A licensee holding a currently active series 6, 7, 11 or 12 3 4 license may serve as the special event contractor for a special event 5 license without any additional requirements. A new applicant for an initial special event license may be required by the department to 6 7 demonstrate it is qualified, capable and reliable to conduct a special 8 event. The department may require new special event contractors and new 9 special event licensees to require persons who serve or sell spirituous 10 liquor to patrons at the special event to complete an approved training course in accordance with section 4-112, subsection G, paragraph 2. A 11 12 special event contractor is subject to examinations conducted pursuant to section 4-112, subsection G, paragraph 1. 13

F. The director may issue a temporary special event license under subsection E of this section to an affiliate of a national, statewide or international parent nonprofit organization for a special event if all of the following requirements are met:

The affiliate holding the event provides a letter from the
 internal revenue service that the parent organization is a nonprofit entity
 under section 501(c)(4) of the internal revenue code of the United States
 with a group ruling.

22 2. The proceeds of the event are for a charitable or nonprofit23 purpose.

3. The affiliate provides a copy of a charter or letter from the parent nonprofit entity or organization that is organized under section 501(c) of the internal revenue code of the United States that recognizes the affiliate as a subordinate to the parent organization.

28 4. The affiliate and its members have not previously violated this
29 title, local requirements for special events or any fire code.

G. The director may issue a special event license concurrently with
 a wine festival license LICENSES, and a craft distillery festival license

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and may approve the location of the wine festival license within an
 excluded area of a special event license specifically described in each
 license LICENSES AND MICROBREWERY FESTIVAL LICENSES. Notwithstanding
 section 4-244, paragraphs 13 and 19, both ALL licenses shall allow the
 presence of purchased spirituous liquor in the possession of the purchaser.

H. For the purposes of this section, a special event licensee or an 6 7 employee of a special event licensee and a special event contractor or an 8 employee of a special event contractor that has been retained for an 9 approved special event may order or purchase spirituous liquor from the holder of a license authorized to sell off-sale or a licensed wholesaler. 10 11 If a nonprofit entity has obtained a special event license for the purpose 12 of charitable fundraising activities, the nonprofit entity or special event 13 contractor may receive the spirituous liquor from a wholesaler, farm 14 winery, microbrewery or producer as a donation, except that a licensee licensed pursuant to subsection A, paragraph 2 of this section may receive 15 16 spirituous liguor from a donor when the donor receives no remuneration or 17 payment of any kind, directly or indirectly, other than any tax benefits that might result. Spirituous liquor may be dispensed and served at the 18 special event only by the following persons: 19

The special event licensee or an employee of the special event
 licensee, unless the special event is at the premises of a licensed
 retailer and the licensed retailer has agreed to dispense and serve the
 spirituous liquor.

24 2. The special event contractor or an employee of the special event 25 contractor, unless the special event is at the premises of a licensed 26 retailer and the licensed retailer has agreed to dispense and serve the 27 spirituous liquor.

28

3. The producer or producers who furnished the spirituous liquor.

29 4. The wholesaler or wholesalers who furnished the spirituous30 liquor.

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1 I. In addition to all other actions that may be taken by the 2 director for a violation of this title or the rules adopted pursuant to this title by the special event licensee or special event contractor, the 3 4 department may limit the right of the licensee to obtain a special event 5 license for a period of up to one year or may limit the right of the 6 special event contractor to support any licensed special event for a period 7 of up to one year. Any penalty issued pursuant to this subsection may be 8 appealed to the board pursuant to section 4-210.02 as if the order was a 9 sanction against a licensee. An organization that is issued a license 10 pursuant to subsection A, paragraph 2 of this section shall receive at 11 least seventy-five percent of the gross receipts of the auction. Up to 12 twenty-five percent of the gross receipts of a special event auction conducted pursuant to subsection A. paragraph 2 of this section may be used 13 14 to pay reasonable and necessary expenses incurred in connection with the 15 auction. All expenses shall be supported by written contracts, invoices or receipts, which shall be made available to the director on request. An 16 organization that is issued a license pursuant to subsection A, paragraph 2 17 of this section shall not sell at auction more than twenty twelve-bottle 18 cases of spirituous liquor annually under a special event license. 19

20 J. The director may adopt those rules the director determines are 21 necessary to implement and administer this section including a limitation 22 LIMIT on the number of times during a calendar year a qualified organization may apply for and be issued a license under this section. The 23 qualified organization issued a license pursuant to subsection A, paragraph 24 25 1 of this section must receive at least twenty-five percent of the gross 26 revenues of all spirituous liquor sold at the special events, which shall 27 be supported by a contract between the parties to be supplied at the time 28 of application.

29 K. At an event conducted under a license issued pursuant to 30 subsection A of this section, the licensee may conduct a wine pull or 31 distilled spirits pull of up to twenty twelve-bottle cases of wine and up

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1 to ten twelve-bottle cases of distilled spirits per day of a licensed 2 special event not to exceed five days per year. The special event licensee 3 shall be responsible for compliance with the case limits in this section. 4 An organization that is issued a license pursuant to subsection A. paragraph 2 of this section shall not sell more than twenty cases of 5 spirituous liquor annually under a special event license. For the purposes 6 7 of this subsection, "wine pull" or "distilled spirits pull" means an 8 activity where, for a set price, one or more attendees at a special event pay for the opportunity to select at the event one or more bottles of wine 9 10 or distilled spirits where the variety and vintage are undisclosed.

11 L. Section 4-201 does not apply to the licenses provided for under 12 this section.

M. A licensed producer or wholesaler may donate spirituous liquor 13 directly to a nonprofit entity that is issued a license pursuant to 14 subsection A of this section. The licensed producer or wholesaler, shall 15 in such instances, SHALL issue a net zero NET-ZERO cost billing invoice in 16 17 the name of the special event licensee. All licensees making or receiving 18 spirituous liquor donations remain subject to the applicable limitations LIMITS and requirements stated in this title and in the rules adopted by 19 20 the department. A licensed producer or wholesaler may also make a monetary donation to a nonprofit entity that is issued a license pursuant to 21 22 subsection A of this section to help sponsor a special event and the 23 licensed producer or wholesaler may issue a check payable to either the 24 special event licensee or to the approved special event contractor that is 25 contracted to conduct the special event if the special event contractor 26 does not hold a currently active bar license, beer and wine bar license, 27 hotel-motel license or restaurant license.

N. A licensed wholesaler may temporarily leave a delivery vehicle
 and other items of equipment necessary for the sale or service of
 spirituous liquor on the premises of a licensed special event for the

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1 duration of the event and up to one business day before and after the 2 event.

0. The holder of a license authorized to sell off-sale or a licensed 3 4 wholesaler may leave purchased spirituous liquor products at a special 5 event if the products are properly described on a preliminary billing invoice that is issued in the name of the special event licensee. The 6 holder of a license authorized to sell off-sale or the licensed wholesaler 7 8 has up to five business days after the special event ends to make any 9 necessary billing adjustments and issue a final billing invoice to the 10 special event licensee. Within one business day after the conclusion of 11 the special event, the special event licensee or a special event contractor 12 shall return unbroken packages of spirituous liquor to the appropriate off-sale licensee or wholesaler subject to the applicable rules of the 13 14 United States alcohol and tobacco tax and trade bureau and the policy of 15 the applicable off-sale licensee or wholesaler.

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P. The director may adopt rules deemed necessary to implement and administer this section for special event contractors." 17

18 Renumber to conform

19 Page 2, line 26, after "THAT" strike remainder of line

20 Strike line 27

Line 28. strike "FOOD FOR CONSUMPTION OFF THE LICENSED PREMISES," insert 21 22 "MEETS THE QUALIFICATIONS OF SUBSECTION E OF THIS SECTION,"

Line 31, after the period strike remainder of line 23

Strike line 32 24

25 After line 39. insert:

"E. NOTWITHSTANDING SECTION 4-206.01, SUBSECTION G, THROUGH DECEMBER 26 27 31, 2025, THE DEPARTMENT SHALL PROVIDE FOR A LEASE ADDENDUM TO ANY LEASE 28 MADE PURSUANT TO SUBSECTION A OF THIS SECTION BETWEEN A BAR OR LIQUOR STORE LICENSEE AND A RESTAURANT LICENSEE THAT DERIVES AT LEAST NINETY PERCENT OF 29 ITS GROSS REVENUE FROM THE SALE OF FOOD, INCLUDING SALES OF FOOD FOR 30 CONSUMPTION OFF THE LICENSED PREMISES. AND THAT HAS OFF-SALE SPIRITUOUS 31

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LIQUOR SALES THAT EXCEED THIRTY PERCENT OF TOTAL SPIRITUOUS LIQUOR SALES IN
 EITHER 2023 OR 2024.

F. LEASE ADDENDUMS MADE PURSUANT TO SUBSECTION E OF THIS SECTION ARE
SUBJECT TO ALL OF THE FOLLOWING CONDITIONS:

5 1. ON THE RESTAURANT LICENSEE'S RENEWAL DATE FOR A LEASE MADE
6 PURSUANT TO SUBSECTION A OF THIS SECTION, THE RESTAURANT LICENSEE MAY APPLY
7 TO THE DEPARTMENT ON A FORM PRESCRIBED AND PROVIDED BY THE DEPARTMENT FOR A
8 LEASE ADDENDUM PURSUANT TO THIS SECTION.

9 2. THE DEPARTMENT SHALL ESTABLISH A PROCESS TO FACILITATE AND
 10 APPROVE THE LEASE ADDENDUM AND TO GOVERN THE LEASE ADDENDUM, INCLUDING ALL
 11 OF THE FOLLOWING:

12

(a) A STANDARD LEASE ADDENDUM FORM.

13 (b) THE TERM OF THE LEASE ADDENDUM SHALL BE THE SAME AS THE TERM OF
14 THE LEASE BEING RENEWED BY THE RESTAURANT LICENSEE.

15 (c) THE AMOUNT OF THE LEASE ADDENDUM, WHICH MAY BE EQUAL TO ANY
16 DOLLAR AMOUNT DETERMINED BY THE DIRECTOR FOR A LEASE ISSUED PURSUANT TO
17 SUBSECTION A OF THIS SECTION.

18 (d) DURING THE TERM OF THE LEASE ADDENDUM, THE RESTAURANT LICENSEE
19 SHALL NOT BE SUBJECT TO THE LIMIT ON OFF-SALE USE BY THE RESTAURANT
20 LICENSEE'S TOTAL SPIRITUOUS LIQUOR SALES AS PRESCRIBED IN SECTION 4-206.01,
21 SUBSECTION G.

(e) IF THE UNDERLYING LEASE MADE PURSUANT TO SUBSECTION A OF THIS
 SECTION IS TRANSFERRED TO ANOTHER RESTAURANT LICENSEE PURSUANT TO
 SUBSECTION B, PARAGRAPH 3, SUBDIVISION (e) OF THIS SECTION, THE LEASE
 ADDENDUM IS ALSO TRANSFERRED.

26 (f) THE PRIVILEGES CONVEYED TO THE LESSEE DURING THE TERM OF THE
 27 LEASE ADDENDUM WILL CONTINUE IF THE BAR OR LIQUOR STORE LESSOR HAS ITS
 28 LICENSE SUSPENDED OR REVOKED.

(g) THIS TITLE AND RULES ADOPTED PURSUANT TO THIS TITLE APPLY TO
 BOTH THE LESSOR AND LESSEE.

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1 (h) DURING THE TERM OF THE LEASE ADDENDUM, ALL VIOLATIONS AND 2 LIABILITY FOR LIQUOR SERVICE UNDER THE LEASE SHALL BE ATTRIBUTED ONLY TO 3 THE RESTAURANT LICENSEE LEASING THE MIXED COCKTAIL OFF-SALE PRIVILEGE. THE 4 RESTAURANT LICENSEE LEASING THE OFF-SALE PRIVILEGE IS NOT RESPONSIBLE FOR 5 VIOLATIONS COMMITTED BY THE LESSOR.

6 3. THE RESTAURANT LICENSEE SHALL PAY TO THE DEPARTMENT ANY LEASE
7 ADDENDUM PAYMENTS IN FULL IN ADVANCE.

8 4. THE PROCEDURE TO PAY THE LEASE ADDENDUM AMOUNT TO THE LESSOR
9 SHALL BE THE SAME AS THE PROCEDURE ADOPTED BY THE DEPARTMENT PURSUANT TO
10 SUBSECTION B, PARAGRAPH 6 OF THIS SECTION.

11 Sec. 3. Section 4-206.01, Arizona Revised Statutes, is amended to 12 read:

4-206.01. Bar, beer and wine bar or liquor store licenses:

number permitted; fee; sampling privileges;

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A. The director shall determine the total number of spirituous liquor licenses by type and in each county. The director shall publish a listing of that information as determined by the director.

off-sale permit

19 B. In each county, the director, each year, shall issue additional 20 bar or liquor store licenses at the rate of one of each type for each 21 additional ten thousand person increase over the population in that county 22 as of July 1, 2010. For every license that has been revoked or reverted in 23 any county, the director may issue a new license of the same series in the 24 same county, except that if there are more than five licenses of a 25 particular class, the director may issue five new licenses plus an 26 additional number of new licenses equivalent to twenty percent of the 27 difference between the number of revoked or reverted licenses per year and 28 five. The director may waive the issuance of licenses in a county for one 29 year where there has been no request made to the department for the 30 issuance of a new license of that series. For the purposes of this

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1 2 subsection, the population of a county is deemed to be the population estimated by the office of economic opportunity as of July 1 of each year.

C. In each county, the director, each year, shall issue additional 3 4 beer and wine bar licenses at the rate of one for each additional five thousand person increase over the population in that county as of July 1, 5 6 2010. Beginning January 1, 2022, in each county, the director, each year, 7 shall issue additional beer and wine bar licenses at the rate of one for 8 each additional ten thousand person increase over the population in that county as of July 1, 2010. For every license that has been SURRENDERED, 9 10 revoked or reverted in any county, the director may issue a new license of 11 the same series in the same county, except that if there are more than five 12 licenses of a particular class, the director may issue five new licenses plus an additional number of new licenses equivalent to twenty percent of 13 14 the difference between the number of SURRENDERED, revoked or reverted licenses per year and five. The director may waive the issuance of 15 16 licenses in a county for one year if there has been no request made to the 17 department for the issuance of a new license of that series. For the purposes of this subsection, the population of a county is deemed to be the 18 population estimated as of July 1 of each year by the office of economic 19 20 opportunity.

21 D. A person issued a license authorized by subsection B or C of this 22 section shall pay an additional issuance fee equal to the license's fair market value that shall be paid to the state general fund. An appraisal 23 shall be conducted to determine the fair market value of that license type 24 25 in a specific county. The fair market value is defined to mean the price 26 arrived at in good faith that a knowledgeable and willing buyer will pay 27 and is computed by determining the average value, or weighted average value 28 if there are trends in license pricing in that county, of licenses of the same type, free of any encumbrances, sold on the open market in the same 29 30 county during the prior twelve months, but if there are not three or more sales then the fair market value is determined by two appraisals furnished 31

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1 to the department by independent professional appraisers employed by the director. The valuation method under both approaches shall take into 2 account trends in the value of licenses of the specific type during the 3 4 previous twelve months. A new license authorized pursuant to subsection B or C of this section may not be issued to a person or entity that has had a 5 similar license revoked or reverted unless the person or entity provides 6 7 the director with satisfactory proof that all previous liens on the revoked 8 or reverted license have been satisfied in full.

9 E. The director shall employ professional appraisal services to 10 determine the fair market value of bar, beer and wine bar or liquor store 11 licenses.

12 F. If more than one person applies for an available license, a priority of applicants shall be determined by a random selection method 13 14 prescribed by the director, except that the number of times that a person 15 may enter the random selection process shall not exceed the number of 16 licenses of that series that are available for issuance. For the purposes of this subsection, a partnership, limited liability company, association, 17 company or corporation is considered the same person if it is owned, 18 managed, operated or controlled by the same controlling person. 19

20 G. Bar licenses and beer and wine bar licenses shall be issued and 21 used only if the clear primary purpose and actual primary use is for 22 on-sale retailer privileges. The off-sale privileges associated with a bar license and a beer and wine bar license shall be limited to use, which is 23 clearly auxiliary to the active primary on-sale privilege. A bar license 24 25 or a beer and wine bar license shall not be issued or used if the 26 associated off-sale use, by total retail spirituous liquor sales, exceeds 27 thirty percent of the sales price of on-sale spirituous liquors by the 28 licensee at that location. For dual licenses issued pursuant to a single site or where a second license is issued to a site that already has a 29 30 spirituous liquor license, other than settlement licenses issued as 31 provided by law, the applicant has the burden of establishing that public

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1 convenience and the best interest of the community will be served by the 2 issuance of the license.

3 H. The director may issue a beer and wine store license to the 4 holder of a beer and wine bar license simultaneously at the same premises. An applicant for a beer and wine bar license and a beer and wine store 5 license may consolidate the application and may apply for both licenses at 6 7 the same time. The holder of each license shall fully comply with this 8 title. A beer and wine bar license and beer and wine store license on the same premises shall be owned by and issued to the same licensee. 9

10 I. The director may issue a BAR OR beer and wine bar license to the 11 holder of a liquor store license issued simultaneously at the same 12 premises. An applicant for a liquor store license and a BAR OR beer and 13 wine bar license may consolidate the application and may apply for both licenses at the same time. The holder of each license shall fully comply 14 with this title. A liquor store license and a BAR OR beer and wine bar 15 16 license on the same premises shall be owned by and issued to the same 17 licensee.

J. The director may issue a restaurant license to the holder of a 18 19 beer and wine bar license issued simultaneously at the same premises. An 20 applicant for a restaurant license and a beer and wine bar license may 21 consolidate the application and may apply for both licenses at the same 22 time. The holder of each license shall fully comply with this title. A restaurant license and a beer and wine bar license on the same premises 23 24 shall be owned by and issued to the same licensee. The limitation stated 25 in subsection G of this section with respect to the off-sale privileges of 26 the beer and wine bar licenses shall be measured against the on-sales of 27 beer and wine sales of the establishment. For the purposes of compliance 28 with section 4-205.02, subsection M, paragraph 2, it shall be conclusively presumed that all on-premises sales of spirituous liquors are made under 29 30 the authority of the restaurant license.

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1 K. An applicant for a liquor store license or a beer and wine store license and the licensee of a liquor store license or a beer and wine store 2 license may apply for sampling privileges associated with the license. 3 4 Beer and wine store premises containing less than five thousand square feet 5 must dedicate at least seventy-five percent of retail shelf space to the 6 sale of spirituous liquor in order to be eligible for sampling 7 privileges. A person desiring a sampling privilege associated with a 8 liquor store license shall apply to the director on a form prescribed and 9 furnished by the director. The application for sampling privileges may be 10 filed for an existing license or may be submitted with an initial license 11 application. The request for sampling approval, the review of the 12 application and the issuance of approval shall be conducted under the same procedures for the issuance of a spirituous liquor license prescribed in 13 14 section 4-201. After a sampling privilege has been issued for a liquor 15 store license or a beer and wine store license, the sampling privilege 16 shall be noted on the license itself and in the records of the 17 department. The sampling rights associated with a license are not transferable. The director may charge a fee for processing each 18 application for sampling privileges and a renewal fee as provided in this 19 20 section. A city or town shall not charge any fee relating to the issuance 21 or renewal of a sampling privilege. Notwithstanding section 4-244, 22 paragraph 19, a liquor store licensee or a beer and wine store licensee that holds a license with sampling privileges may provide spirituous liquor 23 sampling subject to the following requirements: 24

25 26  Any open product shall be kept locked by the licensee when the sampling area is not staffed.

27 2. The licensee is otherwise subject to all other provisions of this
28 title. The licensee is liable for any violation of this title committed in
29 connection with the sampling.

30 3. The licensed retailer shall make sales of sampled products from
31 the licensed retail premises.

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4. The licensee shall not charge any customer for the sampling of any products, except that the licensee may charge a fee for bona fide educational classes conducted in a classroom by an instructor on the licensed premises where the sampling of any spirituous liquor product is incidental to the course taught and to the course materials presented.

5. The sampling shall be conducted under the supervision of an
employee of a sponsoring distiller, vintner, brewer, wholesaler or retail
licensee.

9 6. Accurate records of sampling products dispensed shall be retained 10 by the licensee.

7. Sampling shall be limited to three ounces of beer or cooler-type
 products, one and one-half ounces of wine and one ounce of distilled
 spirits per person, per brand, per day.

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8. The sampling shall be conducted only on the licensed premises.

L. If a beer and wine bar license and a beer and wine store license are issued at the same premises, for the purposes of reporting liquor purchases under each license, all spirituous beverages purchased for sampling are conclusively presumed to be purchased under the beer and wine bar license and all spirituous liquor sold off-sale are conclusively presumed to be purchased under the beer and wine store license.

21 M. The director may issue a beer and wine store license to the 22 holder of a bar license simultaneously at the same premises. An applicant for a beer and wine store license and a bar license may consolidate the 23 application and may apply for both licenses at the same time. The holder 24 25 of each license shall fully comply with this title. A beer and wine store 26 license and a bar license on the same premises shall be owned by and issued 27 to the same licensee. If a beer and wine store license and a bar license 28 are issued at the same premises, for purposes of reporting liquor purchases under each license, all off-sale beer and wine sales are conclusively 29 30 presumed to be purchased under the beer and wine store license.

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Sec. 4. Section 4-243, Arizona Revised Statutes, is amended to read:

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#### 4-243. <u>Commercial coercion or bribery unlawful; exceptions</u>

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A. It is unlawful for a person engaged in the business of distiller, vintner, brewer, rectifier or blender or any other producer or wholesaler of any spirituous liquor, directly or indirectly, or through an affiliate:

5 1. To require that a retailer purchase spirituous liquor from the 6 producer or wholesaler to the exclusion, in whole or in part, of spirituous 7 liquor sold or offered for sale by other persons.

8 2. To induce a retailer by any form of commercial bribery to 9 purchase spirituous liquor from the producer or wholesaler to the 10 exclusion, in whole or in part, of spirituous liquor sold or offered for 11 sale by other persons.

12 3. To acquire an interest in property owned, occupied or used by the 13 retailer in the retailer's business, or in a license with respect to the 14 premises of the retailer.

4. To furnish, give, rent, lend or sell to the retailer equipment,
fixtures, signs, supplies, money, services or other things of value,
subject to the exception as the rules adopted pursuant to this title may
prescribe, having regard for established trade customs and the purposes of
this subsection.

5. To pay or credit the retailer for advertising, display or
distribution service, except that the director may adopt rules regarding
advertising in conjunction with seasonal sporting events.

23 6. To guarantee a loan or repayment of a financial obligation of the24 retailer.

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7. To extend credit to the retailer on a sale of spirituous liquor.

26 8. To require the retailer to take and dispose of a certain quota of
27 spirituous liquor.

28 9. To offer or give a bonus, a premium or compensation to the
29 retailer or any of the retailer's officers, employees or representatives.

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B. This section does not prohibit any distiller, vintner, brewer,
 rectifier, blender or other producer or wholesaler of any spirituous liquor
 from:

Giving financial and other forms of event sponsorship assistance
to nonprofit or charitable organizations for purposes of charitable
fundraising that are issued special event licenses by the department. This
section does not prohibit suppliers from advertising their sponsorship at
such special events.

9 2. Providing samples to retail consumers at on-sale premises 10 establishments according to the following procedures:

(a) Sampling operations shall be conducted under the supervision of
 an employee of the sponsoring producer or wholesaler.

(b) Sampling shall be limited to sixteen ounces of beer or cooler
 products, six ounces of wine or two ounces of distilled spirits per person
 per brand.

16 (c) If requesting the on-sale retailer to prepare a drink for the 17 consumer, the producer's or wholesaler's representative shall pay the 18 retailer for the sample drink.

(d) The producer or wholesaler may not buy the on-sale retailer or
 the retailer's employees a drink during their working hours or while they
 are engaged in waiting on or serving customers.

(e) The producer or wholesaler may not give a keg of beer or any
 spirituous liquor or any other gifts or benefits to the on-sale retailer.

24 (f) All sampling procedures shall comply with federal sampling laws25 and regulations.

26 3. Providing samples to retail consumers on an off-sale retailer's
 27 premises according to the following procedures:

28 (a) Sampling shall be conducted by an employee of the sponsoring29 producer or wholesaler.

30 (b) The producer or wholesaler shall notify the department in
 31 writing or by electronic means at least five days before the sampling of

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1 the date, time and location of the sampling and of the name of the wholesaler or producer distributing the product. 2

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(c) Sampling is limited to three ounces of beer, one and one-half 4 ounces of wine or one ounce of distilled spirits per person per day for consumption on the premises and up to seventy-two ounces of beer and two 5 6 ounces of distilled spirits per person per day for consumption off the 7 premises.

8 (d) An off-sale retailer shall not allow sampling to be conducted on 9 a licensed premises on more than twelve days in any calendar year per 10 wholesaler or producer.

11 (e) Sampling shall be limited to two wholesalers or producers at any 12 one off-sale retailer's premises on any day and shall not exceed three 13 hours on any day per approved sampling.

(f) A producer conducting sampling shall buy the sampled product 14 from a wholesaler or from the retailer where the sampling is being 15 16 conducted. If the product for the sampling is purchased from the retailer, 17 the amount paid for the product must be the same amount that the retailer charges for sale to the general public. 18

(g) The producer or wholesaler shall not provide samples to any 19 20 person who is under the legal drinking age.

21 (h) The producer or wholesaler shall designate an area in which 22 sampling is conducted that is in the portion of the licensed premises where 23 spirituous liquor is primarily displayed and separated from the remainder 24 of the off-sale retailer's premises by a wall, rope, door, cable, cord, 25 chain, fence or other barrier. The producer or wholesaler shall not allow persons under the legal drinking age from entering the area in which 26 27 sampling is conducted. If the retail location has been issued a permanent 28 sampling privilege from the department, the requirement for separation from the remainder of the premises by wall, rope, door, cable, cord, chain, 29 30 fence or other barrier is not required.

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1 (i) (h) The producer or wholesaler may not provide samples to the 2 retailer or the retailer's employees.

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 $(\mathbf{j})$  (i) Sampling shall not be conducted in retail premises with a 4 total of under five thousand square feet of retail space unless at least 5 seventy-five percent of the retailer's shelf space is dedicated to the sale of spirituous liquor. 6

7 (k) (j) The producer or wholesaler may not give spirituous liquor or 8 any other gifts or benefits to the off-sale retailer.

9 (1) (k) All sampling procedures shall comply with federal sampling 10 laws and regulations.

11 C. Notwithstanding subsection A, paragraph 4 of this section, any 12 wholesaler of any spirituous liquor may sell tobacco products or foodstuffs to a retailer at a price not less than the cost to the wholesaler. 13

14 D. Notwithstanding subsection A, paragraph 4, and subsection B, 15 paragraph 2, subdivision (e) of this section, any wholesaler may furnish 16 without cost promotional items to an on-sale retailer, except that the 17 total market value of the promotional items furnished by that wholesaler to that retailer in any calendar year shall not exceed \$700. For the purposes 18 of this subsection, "promotional items": 19

20 1. Means items of equipment, supplies, novelties or other 21 advertising specialties that conspicuously display the brand name of a 22 spirituous liquor product. Promotional items do

2. DOES not include signs, dispensing or tapping machines or 23 equipment or refrigerators. 24

25 E. Notwithstanding subsection A, paragraphs 4 and 7 of this section, 26 a wholesaler may in the wholesaler's sole discretion accept the return of 27 malt beverage products from a retailer under any of the following 28 conditions:

29 1. The retailer's licensed premises will be closed for business for 30 thirty or more consecutive days, and the products are likely to spoil or 31 expire during the business closing period.

2. The retailer's licensed premises is used primarily as a music or
 live sporting venue with a permanent occupancy of more than one thousand
 people, and the products are likely to spoil or expire during the time
 period between venue events.

5 3. The retailer holds a governmental entity license and conducts 6 less than six events per year at which products are sold, and the products 7 are likely to spoil or expire during the time period between events.

8 F. It is unlawful for a retailer to request or knowingly receive 9 anything of value that a distiller, vintner, brewer, rectifier or blender 10 or any other producer or wholesaler is prohibited by subsection A, D or E 11 of this section from furnishing to a retailer, except that this subsection 12 does not prohibit special discounts provided to retailers and based on 13 quantity purchases.

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# Sec. 5. <u>Nonenforcement; sale of food; spirituous liquor sales;</u> retroactive

Notwithstanding section 4-203.06, Arizona Revised Statutes, as amended by this act, beginning January 1, 2024, a restaurant licensee that derives at least ninety percent of its gross revenue from the sale of food, including sales of food for consumption off the licensed premises, and that has off-sale spirituous liquor sales that exceed thirty percent of total spirituous liquor sales is not in violation of section 4-206.01, subsection G, Arizona Revised Statutes."

23 Amend title to conform

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